



**The Outsourcing Institute 2003 Spring Roadshow  
Business Transformation Through Outsourcing: Mastering the Process.**

√ **Please register me for The 2003 Outsourcing Institutes 2003 Spring Roadshow**

**1. Contact Information:**

Email: \_\_\_\_\_

Title: \_\_\_\_\_

First Name: \_\_\_\_\_

Last Name: \_\_\_\_\_

Company/Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip Code: \_\_\_\_\_

Work Phone: \_\_\_\_\_

Extension: \_\_\_\_\_

Fax: \_\_\_\_\_

**2. Professional Information:**

Which of the following best describes your involvement in outsourcing?

- Buyer / Potential Buyer
- Influencer (Consultant, Legal, Investor, Academia)
- Service Provider

The Outsourcing Institute generally breaks up the outsourcing process into four primary phases. Where are you in the outsourcing cycle?

- Assessment
- RFP Development
- Selection
- Governance

What is the approximate gross annual revenue of your entire firm?

- Over 2.5 Billion
- \$751 Million to 2.5 Billion
- \$251 Million to \$750 Million
- \$51 Million to \$250 Million
- \$26 Million to \$50 Million
- \$10 Million to \$25 Million
- \$1 Million to \$9 Million
- Less than \$ 1 Million

Which of the following best describes your role in your organization?

- Chairman, President, Owner, Division, President, CEO/CIO/CFO/COO
- Senior VP / Other Corporate Executive
- Division VP, Director, other Division Executive
- Senior Contracts Manager, Organizational Development Mgr
- Purchasing Officer / Procurement Officer
- Management
- Non – Management

Which of the following areas are you considering outsourcing? (Check all that apply)

- Administration
- Distribution & Logistics
- HR
- IT
- Manufacturing
- Call Ctr. / CRM
- Finance
- Marketing & Sales
- R.E. & Facilities Mgmt
- Transportation

**3. Payment Information:**

Fees: Buyer Members ONLY: **FREE**

Non Members and Influencers: \$395

Payments must be received at least (3) business days prior to scheduled event.

**Payment type:**

- Check (please make payable to "The Outsourcing Institute.")
- Credit Card
  - Visa
  - MC
  - Amex
  - JCB
  - Discover
  - Carte Blanche
  - Diners Club

Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

Cancellation/Refund Policy: Fees are nonrefundable and may not be credited to other events. Substitutes welcome:

**Please select the city you would like to attend:**

- San Francisco, CA – 4/10
- Boston, MA - 4/24
- Dallas, TX – 5/1
- New York, NY – 5/15
- Chicago, IL – 5/29
- Toronto, Canada – 6/5

**REPLY BY FAX OR EMAIL TO: Caroline Bush, Recruiting Coordinator**  
(f) 516-938-1839 (p) 516-681-0066 (email) [oievents@outsourcing.com](mailto:oievents@outsourcing.com)  
500 North Broadway, Suite 141, Jericho, NY 11753